

Webex for Defense

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Webex for Defense

Webex for Defense is an IL5 authorized portfolio of collaboration services for US Department of Defense customers who need a secure and modern cross company, cross bordered collaboration to protect users, devices, and information and stay compliant with DoD regulations. The release of the new Cisco® Collaboration Webex for Defense offer accelerates and incentivizes the move for defense customers to simplify quoting and ordering, reward customers for multiyear commitments, and improve collaboration by bundling Cisco Meetings and Calling.

Buying models

An Enterprise Agreement (EA) covers all Knowledge Workers (KW) in an organization and allows for 20 percent growth with additional value-added benefits to cover organizational needs. A minimum of 500 KWs are required.

Named User (NU) is a per-user subscription that enables customers to provide Webex Meetings or Calling services for individuals, teams, or departments and add additional entitlements as adoption grows. Entitlements can be purchased per user with minimum of 500. No growth is included.

Named User Calling Value Tiers

Professional: the full-featured tier for employees and contractors who use multiple communication devices, including Teams, as part of their job duties. This tier includes voicemail.

Enhanced: the feature-rich tier optimized for task-based workers who use a single device without the need to voicemail.

Access: the entry-level tier for a dial tone and basic calling capabilities on basic devices.

Deployment models

Webex for Defense is available on Cisco Hosted IL5 Cloud Data Center.

Features and benefits

When you choose Webex for Defense meetings, you receive entitlements to a bundle of features. Table 1 describes the included features and the availability of each feature to users with the EA and NU buying models. Table 2 describes the add-on features that can be purchased on top of your subscription and the availability of each add-on feature based on the designated buying model.

Table 1. Included features and buying model availability

INCLUDED FEATURE	BENEFIT	BUYING MODEL AVAILABLE	
		EA	NU
Cisco IL5 Hosted Unified Communications Manager	<p>Cisco Hosted Unified Communications Manager for Defense (HCS-D) Cloud delivers proven enterprise-grade unified communications and collaboration as a service, with the features and benefits of Cisco IP phones, mobile devices, and desktop clients, delivered from the Cisco Webex cloud.</p> <p>Cisco HCS-D offers voice, video, messaging, presence, emergency, mobility, team collaboration, and soft client solutions enabled by Cisco Unified Communications Manager, Cisco Unity Connection, Cisco Emergency Responder 911, Cisco Expressway, and Cisco Jabber® bundled into a cloud consumption model.</p>	X	X

Table 1. Included features and buying model availability

INCLUDED FEATURE	BENEFIT	BUYING MODEL AVAILABLE	
		EA	NU
Cisco TelePresence Management Suite	Cisco TelePresence™ Management Suite provides complete control, management, and scheduling capabilities of telepresence conferencing and media services infrastructure and endpoints. It includes a base software license, 250 system management licenses, and API integration licenses.	X	X
Cisco Meeting Server	Cisco Meeting Server brings premises-based video, audio, and web communication together to meet the collaboration needs of the modern workplace. It works with third-party devices, and provides an enjoyable and intuitive user experience. It also scales easily, and can be purchased using our all-in-one, user-based multiparty licensing offer. Additionally, it provides the ability to create and use custom layouts for Cisco Meeting Server (CMS) meetings.		
Cisco Unified Communications Manager Session Management Edition (SME)	<p>Cisco Unified Communications Manager SME helps enterprises create a centralized architecture to more easily and efficiently manage and evolve their networks as collaboration needs change. With SME, enterprises can:</p> <ul style="list-style-type: none"> Simplify. Reduce complexity by aggregating third-party Private Branch Exchanges (PBXs), and ease migration to an all-IP environment. <p>Extend. Deploy collaboration applications at the network core and extend them to users, even those on third-party PBXs.</p>	X	

Table 1. Included features and buying model availability

INCLUDED FEATURE	BENEFIT	BUYING MODEL AVAILABLE	
		EA	NU
Cisco Emergency Responder 911	Cisco Emergency Responder enhances the existing emergency 9 1-1 functionality offered by Cisco Unified Communications Manager. It helps assure that Cisco Unified Communications Manager will send emergency calls to the appropriate Public Safety Answering Point (PSAP) for the caller's location, and that the PSAP can identify the caller's location and return the call if necessary. In addition, the system automatically tracks and updates equipment moves and changes. Cisco Emergency Responder exports Automatic Location Information (ALI) data in formats defined by the National Emergency Number Association (NENA), an industry standards body in the United States. These data formats may not be suitable for use outside the United States and Canada; manual modification of the exported files may be required.	X	X
Cisco Unified Survivable Remote Site Telephony (SRST)	Cisco Unified SRST provides cost-effective solutions for supporting redundant call control in remote branch offices and the homes of teleworkers.	X	X
Cisco Unity Connection	Access your Cisco Unity Connection voice messages the way you prefer—whether from an IP phone, a mobile phone, a web browser, an email client, or a desktop client such as Cisco Jabber.	X	X

Table 2 shows the add-on features by buying model that are available for purchase.

Table 2. Add-on features buying model availability

ADD-ON FEATURE	BENEFIT	BUYING MODEL AVAILABLE	
		EA	NU
Cisco TelePresence Room [†]	TelePresence Rooms enable call control for room-based immersive and multipurpose Cisco TelePresence system endpoints.	X	X
Cisco Unity Connection	Access your Cisco Unity Connection voice messages the way you prefer—whether from an IP phone, a mobile phone, a web browser, an email client, or a desktop client such as Cisco Jabber.	X	X
Common Area add-on	Add-on licenses for common-area phone not associated with knowledge workers.	X	
Access add-on	Add-on licenses for Access phone not associated with a knowledge workers.		X

[†] = Feature only, no separate entitlement

Table 3. Named User value tiers

	PROFESSIONAL	ENHANCED	ACCESS
SRST	Included	Included	Included
CER	300%	100%	100%
Mobile Remote Access+	Included	Included (with Professional purchase)	Included (with Professional purchase)
Jabber Messaging	Included	Included (with Professional purchase)	Included (with Professional purchase)
Unity Connection (Enhanced)	Included	Optional Purchase	Optional Purchase
Session Manager	Included	Included (with Professional purchase)	Included (with Professional purchase)
Expressway Base	Included	Included (with Professional purchase)	Included (with Professional purchase)
Expressway Rich Media Session (RMS)	Included	Included (with Professional purchase)	Included (with Professional purchase)

% = Entitlement as a percentage of KW

Technical support and customer success services

Cisco offers support services covering the areas of problem resolution, customer success and adoption, and designated support management. Basic support is included at no additional cost for the duration of your subscription. For more information about the available technical support services, contact your partner or Cisco sales agent.

Ordering information

To place an order, contact your certified Cisco partner or Cisco sales agent. If you need help finding a partner in your area, use the [Partner Locator tool](#). Your partner or Cisco sales agent can also assist with any modifications to your subscription after your initial order is placed.

Cisco environmental sustainability

Information about Cisco's environmental sustainability policies and initiatives for our products, solutions, operations, and extended operations or supply chain is provided in the "Environment Sustainability" section of Cisco's [Corporate Social Responsibility](#) (CSR) Report.

Reference links to information about key environmental sustainability topics (mentioned in the "Environment Sustainability" section of the CSR Report) are provided in the following table:

SUSTAINABILITY TOPIC	REFERENCE
Information on product material content laws and regulations	Materials
Information on electronic waste laws and regulations, including products, batteries, and packaging	WEEE compliance

Cisco makes the packaging data available for informational purposes only. It may not reflect the most current legal developments, and Cisco does not represent, warrant, or guarantee that it is complete, accurate, or up to date. This information is subject to change without notice.

Entry-level Webex service

If you elect not to renew your subscription, your Webex account will be converted to an entry-level cloud service. The free cloud service has fewer features and differing usage limits than the paid cloud service. Cisco may at any time change those features and limits at our discretion and without notice. Cisco may also deactivate or delete your free account and any related data if you exceed the 5-GB storage limit per user.

Cisco Capital

Flexible payment solutions to help you achieve your objectives

Cisco Capital® financing makes it easier to get the right technology to achieve your objectives, enable business transformation, and help you stay competitive. We can help you reduce total cost of ownership, conserve capital, and accelerate growth. In more than 100 countries, our flexible payment solutions can help you acquire hardware, software, services, and complementary third-party equipment in easy, predictable payments. [Learn more.](#)

Appendix

Collaboration Webex for Defense Ordering Guide

For information on how to order, see our Webex for Defense Ordering Guide.

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